



**HOUSTON BUSINESS**  
MATCHMAKER

# Event Agenda

FRIDAY MARCH 3, 2023

## **8:45 a.m. – 9 a.m. – Opening Remarks**

- Dr. Steve Lawrence, Executive Director/Research Professor, Texas Gulf Coast SBDC Network
- Tim Jeffcoat, District Director, Houston, US Small Business Administration
- Keynote Sponsor: Asif Dakri, Chief Executive Officer, Wallis Bank

These webinars will be streamed throughout the day.

- **Digital and Physical Security Issues that Kill Contract Opportunities**  
Earl Gregorich, CBA, Author, Area Manager and Business Consultant, Greenville Area Small Business Development Centers  
Jacob Blacksten, Digital Solutions Manager, Delaware Small Business Development Center
- **Communicating with Calendar and Gmail**  
Maria Elena Dunn, Speaker, Grow with Google
- **Strategies for Exiting Your Business**  
Sandra Finch, CPA, CFP, Owner, Finch CPA Firm
- **Increasing Your Sales with Google Tools**  
Maria Elena Dunn, Speaker, Grow with Google
- **How to Locate Federal Government Solicitations Exceeding \$25,000**  
Tim Scarborough, CFCM, Program Director, University of Houston Apex Accelerator

## **Matchmaking and Resource Table Meeting Times**

9:15 a.m. – 9:30 a.m.	12:25 p.m. – 12:40 p.m.
9:35 a.m. – 9:50 a.m.	1:00 p.m. – 1:15 p.m.
9:55 a.m. – 10:10 a.m.	1:20 p.m. – 1:35 p.m.
10:30 a.m. – 10:45 a.m.	1:40 p.m. – 1:55 p.m.
10:50 a.m. – 11:05 a.m.	2:15 p.m. – 2:30 p.m.
11:10 a.m. – 11:25 a.m.	2:35 p.m. – 2:50 p.m.
11:45 a.m. – 12:00 p.m.	2:55 p.m. – 3:10 p.m.
12:05 p.m. – 12:20 p.m.	

## **3:15 p.m. - 3:30 p.m. – Closing Remarks**

- Dr. Steve Lawrence, Executive Director/Research Professor, Texas Gulf Coast SBDC Network